



CUSTOMER RELATIONSHIP MANAGEMENT

Integrated Outlook Interface

Topic	Potential Customer	Est. Revenue	Est. Close Date
10 Bike order - probably road and touring.	Mobile Outlet	\$22,469.39	12/17/2005
10 Touring Bikes this summer	Weekend Tours	\$14,589.45	01/30/2006
25 Mountain bikes and at least 5 road bikes. Some interes...	Wide World Importers	\$94,800.82	02/15/2006
25 Road Bikes next quarter	The Cracker Box	\$52,229.95	05/02/2006
34 mid level road bikes	Metropolitan Sports Supply	\$68,435.97	02/21/2006
4 Lower level touring bikes	Two Wheels Cycle Store	\$10,453.34	12/01/2005
44 High end road bikes	Racing Bike Outlet	\$87,289.47	03/20/2006
5 Road-150 bikes. Needs a discount to get him on board.	Transport Bikes	\$20,256.59	03/17/2006
5 Touring Bikes - medium and lower level	Scooters and Bikes Store	\$7,643.89	04/05/2006
6 Bike order - probably road and touring.	Northwind Traders	\$9,904.42	12/14/2005
69 Lower level touring bikes - followup	Year-round Sports	\$103,534.79	11/20/2005
Follow-up with Oscar regarding Mountain bikes	Bold Bike Accessories	\$18,389.45	01/01/2006
Interested in Mountain Bikes; 14 of the new model.	Bike Universe	\$42,568.34	01/01/2006
Interested in Mountain Bikes; 45 of the new model.	Marjo's Travel	\$85,599.47	02/02/2006
Interested in Mountain Bikes; 47 of the new model Mount...	Rugged Bikes	\$94,679.24	02/02/2006
Interested in road Bikes; 35 of the new model 250.	Yash Bike Sales and Rental	\$93,433.84	04/20/2006
Looks good for 13 Road bikes this year.	Next-Door Bike Store	\$24,749.68	05/01/2006
Looks good for 50 Touring bikes; they want our caps as a...	Cash and Carry Bikes	\$106,420.55	07/01/2006
May expand from BMX into mountain bikes.	Grand Cycle Store	\$15,564.26	03/20/2006